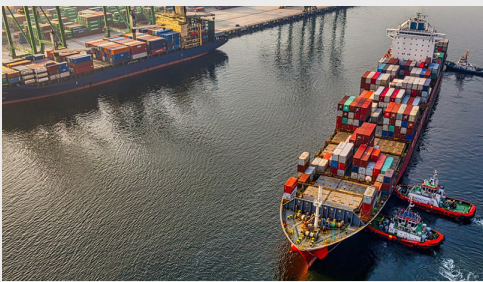


Tell us what you want and when you want it. We'll make it happen!

Aries Client Success **CASE STUDY**



CLIENT BACKGROUND

A leading oilfield services provider that has been at the forefront of technology and innovation for 150 years.

CHALLENGES

The client needed three fracking drilling trailers delivered from China to Houston in a short time. The trailers were already behind schedule due to current global supply chain constraints and manufacturer delays.

Aries must perform with the similar constraints that have been crippling the global supply chain.

SOLUTION

As a mission-critical project, there was limited time to deliver. Traditional options, such as an Antonov or ocean charter, were explored but were determined to be unavailable on short notice or exceeded the client's delivery window.

Aries created and planned a solution to go breakbulk on a container vessel, reserving enough space in a cargo bay to fit 8x40' flat racks where the trailers would be lifted, loaded, secured and stowed for the 14-day voyage.

Portland was the chosen port based on congestion levels. After a one-day labor issue delay, the trailers were unloaded and transferred to Aries trucks that had been on standby. These trucks immediately began hauling the units to their final destination in Houston, Texas.

RESULTS

The delivery was made within the client's window. The breakbulk solution proved to be more cost-effective than the Antonov route and took the same amount of time.

After facing several supply chain constraints, the trailers were delivered without damage, on time, and under budget.